

Sample programme: Modular graduate induction programme



As well as providing the technical knowledge to enter a role in investment banking, the sample programme below also addresses the skills gap that is often found in university graduates; our programme provides commercial skills training essential for the transition to the business world - blending the right mix of technical, business and personal skills. This ensures that your graduates gain the skills they need to add value in the workplace and gain a comprehensive understanding of the commercial context in which the Bank operates.

Aside from our City Induction Programme, we offer no off-the-shelf solutions for graduate training. Instead, each time, the design of our programmes reflect the specific needs and commercial context of our clients. The schematic below is an example of a programme we designed for a client. Blended throughout the programme are highly experiential simulations, activities and exercises, as well as on-the-job individual and group projects and case studies, and social events to help encourage networking. The programme design also embraces a wide range of online and mobile solutions to help engage with graduates and embed and sustain the learning.

Bootcamps	Financial reporting, financial maths, economics, Excel modelling, networking, commercial awareness				
Week one	Orientation to the Bank - fundamentals of IB	Making a positive impact at work	Leading the commercial agenda - the business simulation	Intro to financial markets	
Week two	Financial statements	Financial and credit analysis	Practical economics	Equity markets	City orientation exercise - putting the Bank into context
Week three	Fixed income	Fixed income analytics	Foreign exchange and commodities	Debt capital markets	Buyside/ Hedge funds
Week four	Equity derivatives	Rates derivatives	Credit derivatives	Structured products	Risk and operations
Week five	Writing strong business reports	Managing yourself and others	Influencing colleagues and others	Project management	Presentation skills
Electives	Practical derivatives, convertible bonds, developing personal effectiveness, writing research notes, the M&A process, LBO modelling, corporate financial reporting, financial statement analysis, cash flow forecasting, behavioural finance, commercial awareness, comparative valuation, building an EV model, carrying out a DCF valuation, process mapping, debt/equity funding solutions				

In-class
Online
Mobile

