

# Sample programme: Graduate programme - corporate finance



Designed to be engaging, challenging, interactive and learner-centered, our sample programme places strong emphasis on practical application through exercises, case studies, group work and modelling in Excel. The programme embraces the right mix of technical, business and personal skills to help ensure that your graduates gain the skills they need to add value in the workplace. Just like all of our learning solutions, we'd work in close partnership with you to design and deliver a graduate programme that is designed around your needs and your commercial and organisational context.

The schematic below is an example of a programme we designed for a client. Blended throughout the programme are highly experiential simulations, activities and exercises, as well as on-the-job individual and group projects and case studies. The programme design also embraces a wide range of online and mobile solutions to help engage with graduates and embed and sustain the learning. Also interspersed throughout the programme are social elements too, both face-to-face and online/mobile, designed to encourage networking and collaboration.

|                   |  |   |                                   |   |                                    |
|-------------------|--|---|-----------------------------------|---|------------------------------------|
| <b>Week one</b>   | Orientation to the Bank and intro to financial markets | Practical economics                       | Risk                              | Understanding corporate financial reporting |                                    |
| <b>Week two</b>   | Performing financial statement analysis                | Cash flow forecasting                     | Comparative valuation             | Best practice modelling                     | Building an enterprise value model |
| <b>Week three</b> | DCF modelling and valuation                            | Strategic analysis and forecasting        | LBO modelling                     | Fixed income                                | Derivatives                        |
| <b>Week four</b>  | Financing issues and provisions and options            | Debt funding solutions and debt modelling | Equity funding solutions          | M&A and Building a merger model             | Advanced operating modelling       |
| <b>Week five</b>  | Writing strong business reports                        | Managing yourself and others              | Influencing colleagues and others | Project management                          | Presentation skills                |

In-class  
Online  
Mobile

